

Speaker Presentation Profile

1. PRESENTER'S INFORMATION

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| FULL NAME | Stefano Mattiello | | |
| DESIGNATION | Chief Sales and Customer Services Officer | | |
| COMPANY | Neotel | | |
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2. PRESENTER'S BACKGROUND

With over 26 years experience in the ICT industry, Stefano Mattiello has worked for various South African and global organizations including SAP, Sun Microsystems, Motorola and Neotel. His experience ranges from working in small organizations to managing regional offices for large multi-national companies.

His qualifications and initial work experience were technical in nature, with a specific focus on Application Software. Over the last 15 years, Stefano has excelled in various senior management positions, taking accountability for entire organizations – motivating and managing teams to ensure revenue and profitability targets are continuously exceeded.

Through his experience, Stefano has built a detailed understanding of how complex organizations function and how best to leverage them to achieve results.

Stefano currently holds the position of Chief Sales and Customer Service Officer at Neotel.

3. TITLE/TOPIC OF PRESENTATION

ICT reform in Government towards greater efficiency and better services

4. PRESENTATION SYNOPSIS/ABSTRACT

Brief summary of content and focus of the presentation:

For most government departments the ability to provide citizens with an efficient and cost-effective service depends on its communications resources and processes. In the past citizens have been the victims of an inefficient manual process, often leading to frustration and a slow turnaround time. What can ICT offer to improve these inefficiencies?

Key points for discussion include:

- Municipal Broadband
- Mobile Penetration
- New Technologies
- Trends in the Market